



Boys Hope Girls Hope
Inspire. Empower. Nurture. Succeed.

DIRECTOR OF DEVELOPMENT & MAJOR GIFTS

Organizational Background Boys Hope Girls Hope of Northeastern Ohio (BHGH) was founded in 1986 to help driven students from disadvantaged backgrounds succeed in school and life. Our mission is to help academically capable and motivated children in need to meet their full potential and become men and women for others by providing value-centered, family-like homes, opportunities and education through college. The young people we serve come from families affected by poverty, substance abuse, mental health issues, community violence and a lack of sufficient academic opportunity in their neighborhood schools. BHGH of Northeastern Ohio currently serves 150 young people. BHGH shares a common mission with 14 U.S. and three Latin American cities. Each affiliate is independently incorporated, governed by its own board of directors, and responsible for its own fundraising. BHGH utilizes structured programming adapted to the needs of each community, unique curriculum, and partnerships with local schools and universities. Service pathways include residential environments and community-based, out-of-school time programming and build on consistent core elements: Academic excellence, Service and community engagement, Family-like settings to cultivate youth empowerment, Long-term and comprehensive programming, Faith-based values and Voluntary participant commitment.

BHGH is midway through a 5-year capacity-building project punctuated by a campus expansion and construction of an Academy Center building designed to dramatically increase our depth of programming as well as the number of Scholars we serve each day. During this exciting time of growth, we are strategically examining ways to increase our profile in the community and ensure sustainability of this important work for generations to come.

For more information about the Academy Program and our capital plans, visit ourhopeforthefuture.org

Director of Development & Major Gifts BHGH is actively seeking an experienced development professional to lead and oversee all aspects of the organization's development work including donor engagement, major gifts, special events, annual fund, marketing and communication. As a member of the agency leadership team, the Director of Development and Major Gifts will play a critical role in the long-range success of BHGH by increasing our overall fundraising and communications capacity, expand and diversify BHGH's base of support, and increase awareness of our work.

Qualified candidates will be passionate about the BHGH mission, have at least 5 years of relevant development experience with proven results – especially with major gifts, possesses experience leading and managing a team, be entrepreneurial, self-directed and possess excellent written and verbal communication skills. The position requires a bachelor's degree.

Role offers competitive compensation and benefits package including group medical and dental coverage, 401(k) retirement savings plan, tuition reimbursement, life insurance, long-term disability coverage, 125 Flex Benefit plan; and the chance to transform the lives of some of our region's most promising young people. Equal Opportunity Employer

Interested candidates should submit a detailed COVER LETTER and RESUME to Aubrey Pischieri, Executive Administrative Assistant, at apischieri@bhgh.org

Cover letter should provide overview of relevant fundraising, special event and marketing experience, why you enjoy this work and salary requirements.

